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RFD JOURNAL LIVE!

Revolutionizing the Link Between Manufacturers and Consumers with Smart Packaging

 Internet of Packaging (IoP) technologies, such as RFID, barcodes, QR codes, and digital printing, have already been understood and adopted, and are emerging with new competitive market advantages.





Edson Perin EDITOR

What is Smart Packaging?

- More than the wrapper that serves to
 - Protect
 - Carry
 - Store
- Intelligent Packaging interacts with
 - Supply Chain = Smart Supply Chain
 - Consumer = Improve Customer Experience





Smart Packaging is...

- The Version 2.0+ of the Packaging
- Can be Identified and Tracked
- Ensures Authenticity
 - Origin of Products
- Improves Customer Experience
 - Electronic Product Guides or Manuals
- More Sustainable
 - Waste reduction





Smart Packaging | Benefits

Smart Packaging can fulfill the missing communication link between Manufacturers / Brand Owners and Final Consumers





Smart Packaging | Electronic Media

- Can Smart Packaging be like a new TV channel?
 - Yes, there is technology for this
 - And it can do much more:

An indispensable tool to bring Brands closer to their End Consumers in a CUSTOMIZED way





Smart Packaging | Technologies

- Barcodes
- QR Code | Datamatrix
- RFID
 - UHF
 - NFC
 - Bluetooth
- Digital Printing | Watermarks
- Augmented Reality





Smart Packaging | Global View

- Smart Packaging is in use for
 - Identification and Tracking
 - Authenticity Guarantee
 - Pharmaceutical and Beverage Industries
 - Improve Customer Experience
 - Food and drinks
 - Sustainability





Smart Packaging

CASES IN PROGRESS





RFID Journal Award Finalist 2022 – 1/2

- Brazilian Alpargatas
 - Brand owner of slippers Havaianas
 - Available in over 300,000 retail worldwide
 - Launched a RFID pilot in California, with Seeonic's platform
- RFID pilot results
 - Better inventory control
 - 100 percent of the SKUs
 - Sales lift of 135%, on average





RFID Journal Award Finalist 2022 – 2/2

- Lojas Renner
 - The largest fashion retailer in Brazil
 - Adopted solution from Sensormatic by Johnson Controls
- Update systems to improve
 - Inventory management
 - Replacement of products
 - Implement omnichannel strategy





Smart Packaging | Correios Brazil & UPU (1/2)

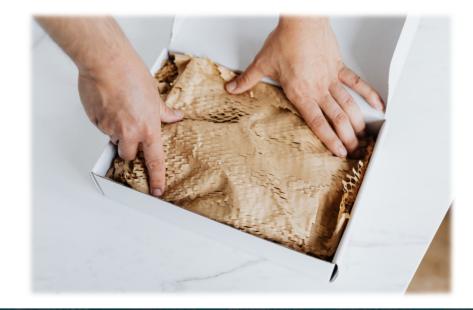
- Correios, the Brazilian Post Company, tracks packages via RFID
- Global Postal Modernization Project
 - Brazil is the international lab
 - Supported by the United Nations' Universal Postal Union (UPU)
 - Uses GS1 global standards
- Growing e-commerce demand is the basis
 - Pandemic made it grow faster





Smart Packaging | Correios Brazil & UPU (2/2)

- Brazilian E-Commerce and RFID Growth
 - Companies are adopting RFID faster than before
 - Brazilian Post Company gives discounts to RFID users
 - Pandemic effect
 - Improved e-commerce in the Country
 - Retailers focusing more on Consumer Needs
 - Omnichannel Strategies
- International RFID use growth
 - Trend is to Lower Post Costs





Smart Packaging | Havan Retail Chain

- Havan is one of the largest retail chains in Brazil
 - RFID Journal Award Winner, in 2021
- The company has 100% RFID operation, since 2020
- With iTAG RFID technology, in two years
 - Company reduced its product inventories by 30 percent
 - 500 suppliers are tagging products with RFID
 - Products are identified and tracked from Distribution Centers to all stores
 - Company has reduced costs and increased operations efficiency
 - Improved customer service and omnichannel strategy





Smart Packaging | Cemil

- Dairy company Cemil tracks supply chain with QR Codes
- SIG's Pac.Trust Solution
 - Visibility to all Supply Chain | Storage Management
 - Use of RFID tags on big boxes
- Benefit of QR Codes
 - Smartphone can access product info
 - Expiration Date
 - Origin of the milk
 - Authenticity Control





Smart Packaging | Calesita

- Toy factory adapts to customer's technological demand
 - Havan, one of the largest Brazilian retail chains
- Calesita implemented iTAG RFID in its products in order to ensure
 - Stock control
 - Supply Chain traceability
- The project target
 - Locate all Calesita's products
 - Recognize final consumer needs







Smart Packaging | ZF Aftermarket

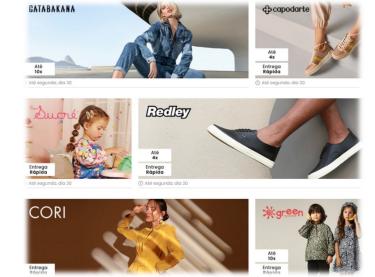
- Auto Parts Replacement Division
 - Avery Dennison Smartrac RFID tags
 - Smart Supply Chain
 - Speeding up processes
 - Improved performance by 18 percent
- Consumers can find parts easily
- Brazilian Distribution Center
 - Starting point to the RFID Global Project
 - 200 tons of materials circulate daily





Smart Packaging | Privalia Outlet

- Spanish outlet operates with RFID, in Brazil
- Privalia takes advantage of suppliers' smart tags to integrate with its own stock and inventory control application
- Products from Porto Brasil Ceramics and AMC Textile are tracked by iTAG RFID Solution
- The Solution gives information about
 - Consumer preferences
 - Products location





Smart Packaging | Unipac

- RFID for agricultural product authenticity
 - Ensure origin and quality of products
 - Avoid misuse of discarded packaging
- NFC security cap packaging
 - Eliminates risk that criminals reuse packaging after discarded
 - Makes product counterfeiting (almost) impossible



Sistema para Identificação de Violação



Smart Packaging | Cotton from Brazil

- Brazil ships world's first load of traceable cotton, in 2021
 - From Brazil to apparel factories in Vietnam
- Consumers can know the origin of their cotton apparel
 - Cotton is traced by RFID from the crop land
 - Consumers can retrieve info by smartphone using QR Code and NFC tags or Digital Printing
- ID-Cotton RFID Solution works with John Deere's machines







Smart Packaging | Lado Avesso Apparel

- Lado Avesso Brand tracks goods from factory to stores
- Fashion brand implemented iTAG RFID solution to track products on the Supply Chain
- The project follows GS1 standards, with benefits to retailers
- Company can better understand consumer behavior with RFID





Smart Packaging | Pharmaceutical Industry

- Pharmaceutical industry serializes drugs in Brazil
- Brazilian National System to Control Medicines (SNCM)
 - Focus on Product Authenticity Guarantee
 - GS1 Datamatrix technology
 - A solution similar to a QR Code
- National Health Surveillance Agency (Anvisa)
 - Monitor pharmaceutical products over supply chains
 - From manufacturing to consumption
 - Several Pharmaceutical Companies are testing the solution





Smart Packaging | HP Brasil

- Smart Packaging for Printers
- Use RFID with Digital Printing
- Improved Customer Experience
- Reduction of Prints and Potential Waste
 - Online Manuals and Instructions
- Recycling Information
 - Includes ink cartridges



HP Deskjet Ink Advantage 3700



Smart Packaging | Cachaça Roma

- NFC from Avery Dennison guarantee the beverage authenticity
- Traceability by Near Field Communication (NFC)
 - Eliminates counterfeiting risk
 - Offers security to consumer
- With NFC the company can better understand
 - Where customers are
 - Consumption habits
 - How to deliver a better product





Takeaways

- Smart Packaging is part of the Smart Supply Chain
 - Reduces Logistic Costs
- Smart Packaging improves the communication between Manufacturers and Consumers
 - Marketing, Sustainability, User's Manual...
- Technologies to be considered
 - RFID (UHF, NFC, Bluetooth), QR Code | Datamatrix, Barcodes, Digital Printing | Watermarks, Augmented Reality...











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