



November 18, 2021

Taking Passive RFID to new levels with the addition of Temperature, Liquid Fill Level & Moisture Monitoring.



Today's Presenters

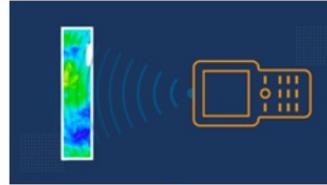
David Owen – Marketing Manager, Omni-ID
Matt Behroozi – Product Manager, Omni-ID

Introducing Omni-ID

- True pioneer of RFID technology – created the foundational IP for on-metal UHF RFID Tags
- We are an agile technology company where the customer interests are always at the heart of everything we do
- We have a global presence with a strong reputation for quality and service
- We are known for best-in-class problem solving, product development and manufacturing excellence
- Our ambition is to simply be the most trusted supplier of RFID and IoT data capture hardware devices on which organizations can rely to build automated workflows

Company Firsts

- Developed the first
 - Small form factor on-metal tag (the 'Prox')
 - Global response on-metal tag (Dura 1500)
 - Long range passive UHF RFID tag (Ultra)
 - On-metal printable labels (Custom)
 - Hybrid rugged active/passive UHF device (Power 400)
- Now - Developing growing range of 'Sense' active IoT devices and middleware



Original patent holder of on-metal RFID and visual tagging technology



Leading global market share for industrial asset tagging



Winners of numerous awards - an acclaimed industry innovator

Omni-ID at a glance

Unique Value Proposition



Intelligent Tagging, Tracking, and Monitoring Hardware Solutions



Custom Engineered, Application-Specific Solutions and Comprehensive Featured Product Range



Agile Manufacturing and Fast Turn-Around

Broad Product Portfolio



Passive UHF RFID



Active Technologies



Custom Engineering & Design

High-Value Applications / End Markets

Logistics



Manufacturing



Warehouse



Oil & Gas



Transportation



Power Distribution



Healthcare



IT Data Centers



Defense



Engineering Excellence Delivering Strategic Advantage to Market-Leaders



TOPGOLF



Automated Entertainment



Container Authentication and Tracking in the Horticultural Industry



Smart Picking in the Logistics Industry

Omni-ID is now part of HID Global within ASSA ABLOY



ASSA ABLOY

- The global leader in access solutions
- Operates in 70+ countries
- >49,000 employees
- >\$10 bn revenue

HID

- Top recognized brand for access control worldwide
- Headquarters in Austin, Texas
- >4,500 employees globally
- Billions of RFID products sold



- Identification Technologies (IDT) is a Business Area within HID Global
- Design & manufacturing of Smart Components
- Enabling identification solutions through services

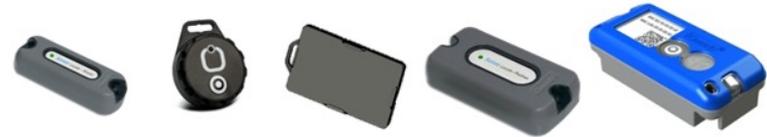
Broad Range of Sophisticated IIoT Hardware

Passive Devices Featured and Custom Design Products



• On Metal • Flexible Application • Rugged • Custom • Specialty •

Active Devices SenseIoT Products



• Extends the Company's product portfolio and application areas
• Further reinforces Omni-ID's leading position as a leading IIoT hardware solutions provider

Communication distance



Temperature



Humidity



Water



Tamper



Movement



Light



GPS



Gas



Chemical

Sensor Options

Temperature and Moisture Monitoring via the Magic of Magnus®

- Powered by Axzon's Magnus® ICs
- Industry-standard RFID Gen 2v2 Protocol
- Single-chip, low cost, 'peel and stick' sensors
- Sensor outputs "Sensor Code" based on a change in impedance due to the presence of moisture



Accurate temperature monitoring
Normal Range (-40 to + 80°C): $\pm 1^{\circ}\text{C}$
Extended Range (-80 to + 125°C): $\pm 3^{\circ}\text{C}$



Monitors fill or dilution
level within a vial or bottle



Sensitive monitoring of
moisture within a given
area or substrate

Huge range of use cases from time saving to life saving



Temperature monitoring of vaccine vials throughout cold chain transport and storage



Monitoring of fill levels of therapeutics within vials or bottles



Alerting of the presence of moisture during production process



Livestock temperature monitoring



Moisture monitoring in roof structures



Temperature and moisture monitoring in data centres



Monitoring for moisture 'incidents' within smart diapers (adult & infant)



Monitoring of temperature of humans within a work environment

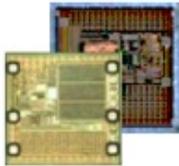
GLOBAL FREQUENCY AS WELL AS US AND EU



Axzon is the World leader in passive sensing and 'Peel & Stick' logger technology

Magnus® IC Range

- World's first Passive Sensors, harvests energy, enables twin digital data, requires no battery
- Integrates multiple sensors, auto tuning, wireless transceiver, memory and encryption



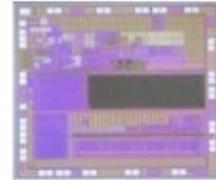
A X Z  N

Passive Intelligent End Point single IC, includes

- Sensors sensing includes temperature, moisture, Auto Tunes to ensure consistent performance across any material and region of operation, memory, wireless transceiver, and visual status display indicator
- In volume production since 2013

Logger IC – Coming in 2022

- World's first, highly configurable, disposable, item level Peel& Stick logger, visual status indicator, anti tamper, designed to work without the need of any RF infrastructure

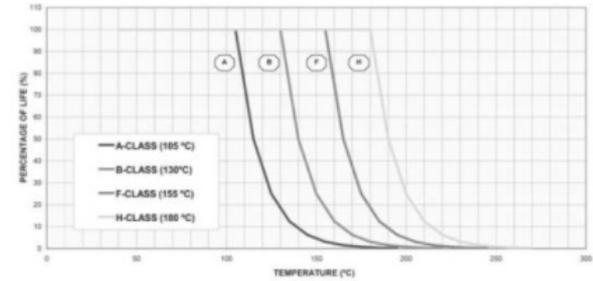


Active Intelligent End Point single IC, includes

- On chip temperature sensor, tamper detection, ambient light detector, encryption/authentication blockchain engine, Auto Tune engine and integrated real time clock
- In volume production Q3 2022

Use Cases – Condition Monitoring

Motors & Bearings Monitoring



Aging Factor of Motor Insulation due to high temperatures

Insulation	27 %
Bearings	35 %
Mechanical/Other	38 %

62% of motor failures are heat related

Source: EPRI Study

Use Cases – Condition Monitoring

Sensor Locations



Motor Housing



Bearing Housing



Conveyor Belts



Pumps & Pipes

Use Cases – Condition Monitoring

Case Study

Client Profile

- Multi-national courier delivery services company

Products Installed

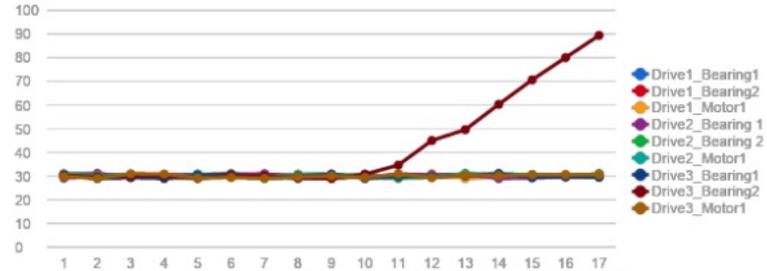
- AZN3250 – Rugged passive temperature sensor
- AZN5114 – Handheld RFID reader with Axzon Predictive Maintenance software

Scope of Work

- Monitor temperature of motors and bearings
- Motors and bearings are under a conveyor belt inside a protective metal cage
- Collect temperature trend along with timestamp.

Benefit

- Temperature trend alerts maintenance if bearing or motor temperature exceeds normal conditions.
- Minimized downtime reduces cost of ownership and improves efficiency.



Use Cases – Switchgear

Switchgear – System Overview



Axzon Sensors

- -40 to 85 °C sensing range
- Unique identifier tied to equipment
- Battery-free operation



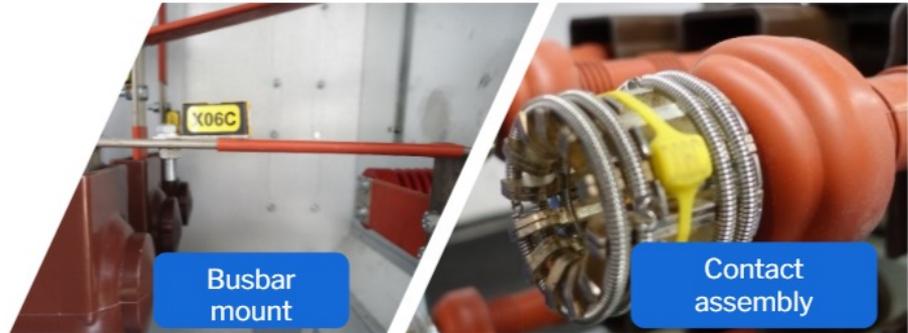
Partner Switchgear Reader

- Continuous monitoring
- Standard MODBUS/RS485 output
- Monitor up to 12 sensors per cabinet



Local Display

- Direct connection to Switchgear reader
- Display local alarms and status to operators
- Integrated with switchgear cabinet



Use Cases – Switchgear

Case Study

Monitoring

- Continuous monitoring of busbar joints and cable heads
- Collect temperature trend along with timestamp.
- Send local alarm when temperature exceeds threshold
- Monitor busway connections ([AZN3240](#) long range sensor)

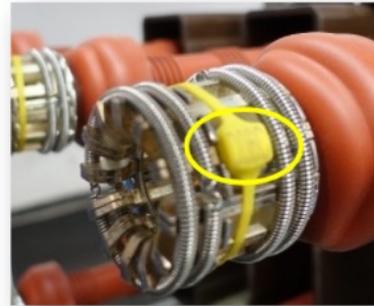
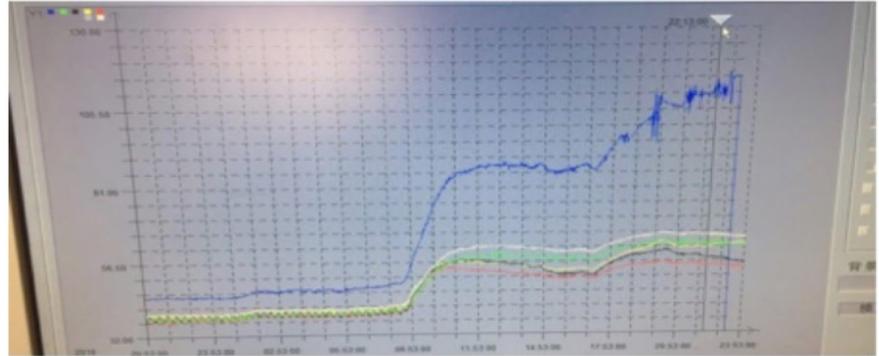
Products Installed

AZN3254 – Rugged passive temperature sensor

Partner – Fixed RFID reader with RS485/MODBUS interface

System Benefits

- Continuous, automated monitoring
- Battery-free sensors require zero maintenance interval
- Higher reliability than leading competitor
- Arc flash injury and damage prevention
- Resistant to false alarms
- System automatically alerted staff that the temperature of a tulip connector was rapidly rising.
- Emergency shutdown occurred before any catastrophic failures occurred.
- This system had just completed its inspection and was not due for another check for 6 months.



Use Cases – Medical

Incontinence Detection

Handheld Deployment

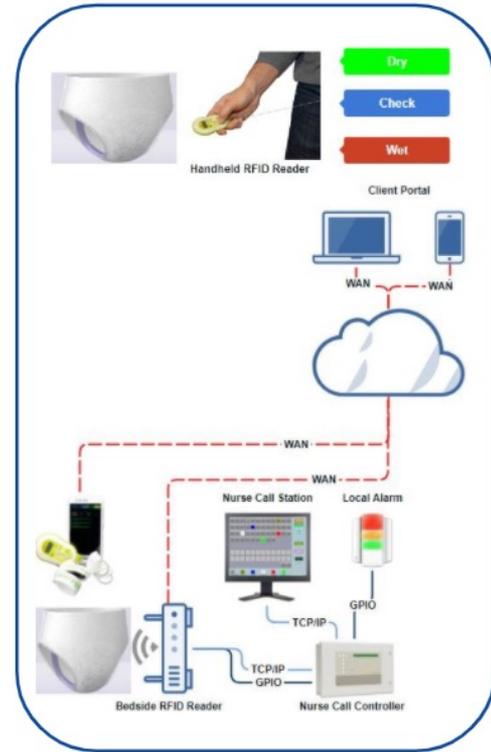
- Portable reader enables diaper check at any location
- Minimizes patient impact during check time
- Requires staff to operate reader

Bedside Fixed Reader Deployment

- Continuous monitoring anywhere there is RF coverage
- Automated alerting to nurse call system with response history
- Trend analysis for dehydration, UTI, quality of life monitoring
- Requires reader infrastructure at bed and gathering areas

Consumer Deployment

- Portable “fixed” reader with WiFi/BLE for iOS/Android connection
- Reader hung on crib, placed in diaper bag, next to car seat, etc.
- Extremely price sensitive market
- Requires very low-cost, easy to use reader



Use Cases – Medical

Cold Chain Medicine Monitoring and Logging

Available Now

A cost-effective label solution that fits existing vials or bottles & works seamlessly with current systems.

RFID Sensor Labels
Supplied in rolls to support high speed application



Integrated sensors
Instant vaccine temperature information
Vial volume measurement
Reliable, highly accurate read performance and data capture
Fluid sensing antenna



Simultaneous reads of all vials in packaging on Healthcare Mate
Unique identification of each vial. **Find the [one] in many**
High performance adhesive
Battery-less sensor technology
Support for high speed application

Coming Soon - 2022

Single-chip sensor and UHF RFID tag IC with Flash Memory and Real Time Clock with unit cost < \$2 in high volume.

Integrated sensors

Instant temperature information

Flexible label with IC, antenna, printed battery and display LED

3 weeks logging life, 1 year shelf life

30s to 10m logging intervals



<1% time accuracy, <1°C temperature accuracy

4k sample storage

Simultaneous reads of all boxes

Flexible alarm modes (single excursion and time at temperature)

Button for start and display

Use Cases – Medical

Videos



Explainer Video- <https://vimeo.com/534810863/8dcefe886b>

Demonstration Video – <https://vimeo.com/518990291/1015f60409>

Use Cases – Cold Chain Logistics

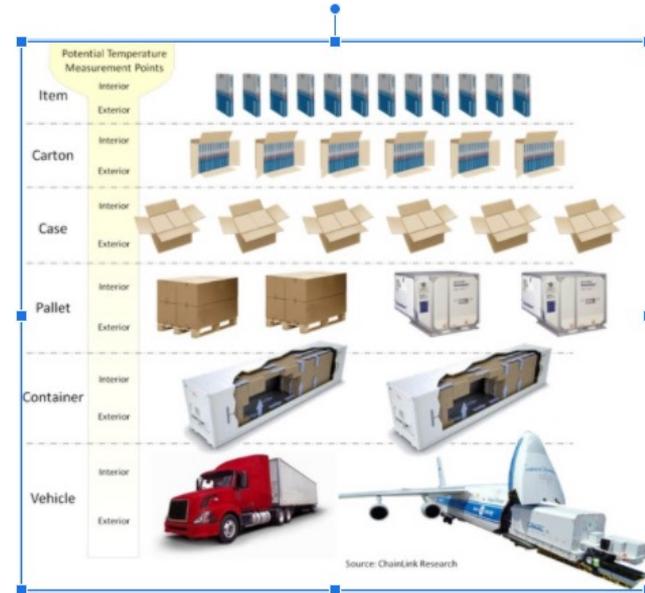
Tracking Hierarchy

Axzon Passive Sensor

- Battery-free
- Peel and stick or integrated with product labeling
- Stays with item throughout shipment
- Inventory tracking
- Check temperature without opening package

Legacy Data Logger

- Limited battery life
- High unit cost
- No inventory tracking
- May require opening box for temp data

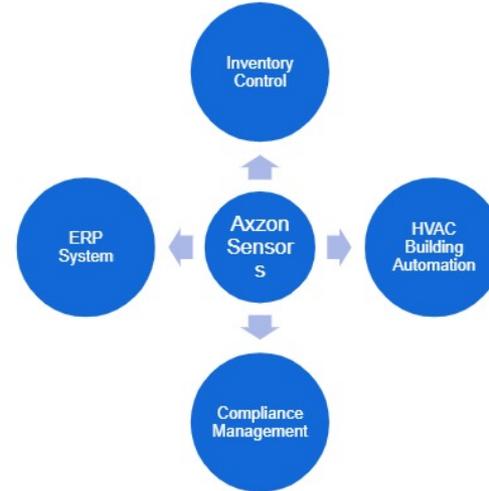


ITEM-LEVEL TEMPERATURE VISIBILITY

Use Cases – Cold Chain Logistics

Food Products

- Integrated into carton or label
- Automated inventory tracking
- Item vs. environment temperature
- Freshness indication
- Stock rotation optimization
- Sub-pallet temperature measurement
- Refrigeration optimization



Use Cases – Automotive

Quality Control Leak Detection

Leaks are an unfortunate reality

Best efforts leave 3% undetected

Cost to repair: \$5,700

90 Million vehicles built per year

\$15 Billion industry-wide exposure

\$171 Hidden cost per vehicle

\$15 Billion

INDUSTRY EXPOSURE
TO LEAK REPAIR COSTS



Use Cases – Data Centers

Data centers
are more than
just rows of
servers



Switchgear



MW Diesel



UPS
Backup



Busbars

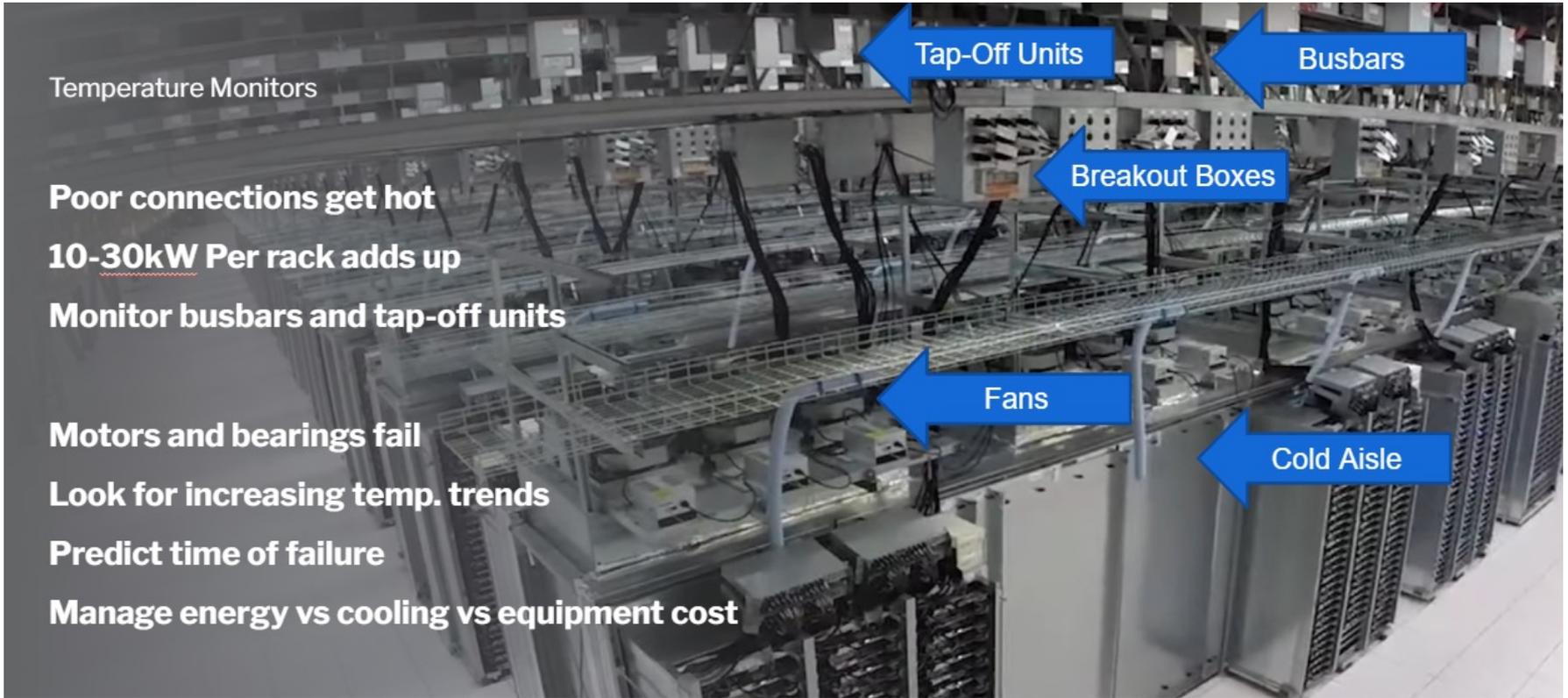


Pumps



Fans

Use Cases – Data Centers



Use Cases – Data Centers



Heat exchangers

Fans and pumps are motor driven

Motor failures are dominated by heat

Bearing failures are also identifiable by heat



Pumps and piping

Failing equipment leads to over-chilling

Predictive maintenance finds energy losses

Improves OpEx by increasing wrench-time



Chiller plants

Battery-free sensors

Maintenance-free sensing

THANK YOU

[Omni-id.com/magnus](https://omni-id.com/magnus)

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