JOURNAL DIGITAL SUMMIT

MAY 10 - 13, 2021



RFID Cracks the Nut for Efficiency, Visibility

Nate Willits CFO, American Nuts



INTRODUCTION

- In 2019 American Nuts, LLC ("AN", a North American top processor and packager of nuts, seeds, dried fruits and confections) approached Senitron, an RFID technology company, to develop a system which tracks inventory using RFID tracking technology in combination with computerization of operations, supply chain and quality
- Like many manufacturing companies, AN was using a well-known ERP system, but similar to other traditional systems, inventory data and accuracy were lacking





INTRODUCTION

- In addition, the Company was also looking to computerize all aspects of operations including shop floor controls, warehouse management, production scheduling, quality control management, and material resource planning using a centralized communication system, real-time alerts and data analytics
- AN explored various inventory control platforms (bar code scanning, RFID, etc.) and chose Senitron's Enterprise Resource Control (ERC) solution



RFP JOURNAL BIGHAL SUMMIT

Why ERC?

ERC combines **RFID's real-time asset tracking technology with proprietary cutting-edge software**, creating an **all-in-one user-friendly** solution, either integrated with ERP or stand alone, **eliminates the need to purchase and integrate any additional modules or systems** needed to effectively run operations:

RFID Benefits:

- ✓ Companies that adopt RFID see their inventory count accuracy go to 95%+
- ✓ Manufacturers & distributors who implement RFID technology into their supply chain see an 80% improvement in shipping/picking accuracy

ERC:

- ✓ RFID Real-Time Inventory Tracking
- ✓ Warehouse Management System (WMS)
- Tracks Items Cost
- ✓ Scheduling
- ✓ WO System
- Quality Control
- ✓ Disposals
- ✓ Material Requirement Planning (MRP)

Other Systems	Integration with ERP	Integration with MRP	Integration with WHS	Customizations	Implementation & Training	Hardware	Hardware Installation
Warehouse Management (WMS)	Yes			Yes	Yes		
RFID or Bar Coding Solution			Yes	Yes	Yes	Yes	Yes
Material Resource Planning (MRP)	Yes			Yes	Yes		
Scheduling System		Yes		Yes	Yes		
Work Order System			Yes	Yes	Yes		
Quality Control System			Yes	Yes	Yes		
Disposal System			Yes	Yes	Yes		

ERC provides all the benefits of other systems while eliminating time and complexities associated with integration of multiple systems.

VS

Considerations

• Applicable Segments

- Retail
- Manufacturing
- Warehousing/Distribution
- Healthcare
- Personnel/Professional Services



6



Considerations

- Level of tracking unit vs. case vs. pallet
- Size of installation, access to internet/power
- Ease of Use / Scalability
- Cost



Benefits Realized

- Significant increase in inventory accuracy (75% to 95%+) link directly to ERP for enhanced reporting/control
- Lot Level tracking for cost, expiration dates, supplier, etc. allows for reduced expiration loss (FIFO) and better pricing/profitability
- Scheduling and Work Order modules provide detailed production planning, tracking and variance reporting improving productivity, efficiency and reducing scrap
- Quality module allows for traceability, control of goods on hold and formal disposal improving quality to customer and reducing hold times and space requirements



Benefits Realized

- Material Requirements Planning module pairs actual usage/sales data with customer forecasts to optimize inventory levels, reducing stock-outs and warehousing costs
- Real-time alerts, operational and financial dashboards, etc. provide ease of review and improved control



9



User-Friendly and Smart Controls





WAREHOUSE MANAGEMENT SYSTEM: RECEIVING

PROCESSES:

- 1) INVENTORY ARRIVES AT THE DOCK
- 2) RECEIVER INPUTS PO# OR VENDOR NAME IN INTERFACE (PO DATA FROM ERP)

Receiving				History
		lon	g Q	
Action	PO	Due Date	Vendor	Status
Receive	504523	2020-12-14, 4:00:00 pm	LONG SON JOINT STOCK	PENDING

3) RECEIVER INPUTS QUANTITY AND OTHER DATA

Receiving

PO	Vendor			Pe	osting Date			Action
504523	LONG SON JOINT STO	ск		2020 ~ D	ecember ~ 8 ~			Cancel
ltern #	Description		UOM	PO	QTY			
CS-9030	CASHEWS R	AW 210 50LBS	CS1	71	3			IN-PROGRESS
Total Received Qty	UOM	Lot Date	Exp Date	# of Pallets	Cases Per Pallet	# Additional Cases	LB / EA per Case	VALIDATION
E	CS1 V	2020 v December v 8 v	Hissing Expiration Data Expiration Data	0	0	0	50.00000	8
🔒 Add Additi	innal Lot						Valid	ation Issues Cancel

- 4) DATA TRANSFERS TO ZEBRA PRINTER AUTOMATICALLY GENERATING TAGS (LP & RFID)
- 5) RECEIVER ATTACHES PRINTED RFID TAG(S) TO CONTAINER(S)
- 6) INVENTORY MOVEMENTS TRACKED AUTOMATICALLY IN REAL-TIME



CONTROLS:

- IF QTY VARIANCE EXISTS, EMPLOYEE NEEDS TO FIX VARIANCE FOR RECEIPT TO OCCUR
- MANAGEMENT ALERTED IF ITEM SITTING IN AREA FOR MORE THAN A CERTAIN # OF DAYS
- IF MISSING REQUIRED DOC, RECEIPT PLACED ON HOLD AND EMAIL ALERT GENERATED
- RFID SENSOR DETECTS PRINTED RFID TAG(S), CONFIRMS RECEIPT, INVENTORY ADDED







SENITRON



ZEBRA PRINTER

COMPONENTS FROM VENDOR CHE

CHEMICALS FROM VENDOR



WAREHOUSE MANAGEMENT SYSTEM: HOLD/RELEASE

ERC

PROCESSES:

1) SET AUTO OR PUT MANUALLY QUALITY HOLD FOR ITEMS, VENDORS OR CUSTOMERS

earch by Tag# / PO / SO / WO	Q					Hold Modify 1 - 20 of 666	
anced 🗸							
Item # / Description	*					< >	
Expired							
Lot Date Range 12/20/2020	12/20/2020						
Production Line's	v						
Per Page	*						
Tag # Item #/Name		Qty	Exp Date	Lot Date	Location	Created Via/ By/ #	Prod Line
2917 SN-35060 CHICKPEAS YELLOW R/	N/S 22LBS	80 CS1	06/30/20	08/22/19	HH: R1 Building 4 Inside	Alex Hernandez RFID Tagging	
7425 ML-19070 MELON SEEDS SUPER F		12 CS1	07/31/19	07/03/18	Building 4 Inside	Alex Hernandez RFID Tagging	

2) IF USING MANUAL OPTION, USER REQUIRED TO SELECT REASON FOR HOLD



4) ONCE ITEM PASSES INSPECTION QUALITY RELEASES HOLD





- QUALITY RECEIVES EMAIL SHOWING RECEIVED/PRODUCED ITEMS PLACED ON AUTO HOLD
- QUALITY MANAGER RECEIVES EMAIL SHOWING QUALITY HOLD VIOLATIONS
- QUALITY MANAGER RECEIVES DAILY EMAILS WITH ITEMS STILL ON-HOLD AFTER A **CERTAIN NUMBER OF DAYS**
- TAGS ON HOLD BECOME UNAVAILABLE FOR PRODUCTION
- TAGS RELEASED FROM ON-HOLD BECOME AVAILABLE FOR PRODUCTION





WAREHOUSE MANAGEMENT SYSTEM: RETURNS

ERC

PROCESSES:

1) PREVIOUSLY SOLD INVENTORY ARRIVES AT THE DOCK

2) RECEIVER INPUTS SO# OR CUSTOMER NAME IN INTERFACE

60 Return	Search by SO# / Customer Name / Item Number	c
Return History		1 - 20 of 5722
Salas Order #	Customer Name	Action
70999	ESCAMEX PARTY SUPPLIES INC	Receive
	ESCAMEX PARTY SUPPLIES JNC CURATION FOCOS, INC.	Roceive

3) RECEIVER INPUTS QUANTITY AND OTHER DATA

Receive SO Return							Back To	Returns Process Return
Customer & Sales Order #	Order Date	Ship Date	Reason		Select Printer			
ESCAMEX PARTY SUPPLIES ,INC, SO# 70999	2020-03-30 12:50:39	2020-03-30 17:00:00	Quality		Building 1 Produc	tion		~
Item # & Description			SO UOM	SO Qty	Returned Qty	Input Quantity		li interneti di seconda di second
MX-21030 Deluxe Mixed Nuts R/S 25LBS			CS1	15	0	1	\bigotimes	Continue
Lot #		# of Pallets			Cases Pe	er Pallet		
20200211 ~		1			1		•	

- 4) DATA TRANSFERS TO ZEBRA PRINTER AUTOMATICALLY GENERATING TAGS (LP & RFID)
- 5) RECEIVER ATTACHES PRINTED RFID TAG(S) TO RETURNED PRODUCT(S)
- 6) INVENTORY MOVEMENTS TRACKED AUTOMATICALLY IN REAL-TIME



- SALES GENERATE RMA (RETURN MATERIAL AUTHORIZATION) FOR SPECIFIC SALES ORDER
- IF QTY VARIANCE EXISTS, EMPLOYEE NEEDS TO FIX VARIANCE FOR RETURN TO OCCUR
- RETURNED ITEMS AUTO PLACED ON HOLD
- ACCOUNTING RECEIVES EMAIL CONFIRMATION OF RETURN
- INFO TRANSFERS TO RETURNED TAG FROM SOLD DATA
- QUALITY MANAGER RECEIVES DAILY EMAILS WITH ITEMS STILL ON-HOLD AFTER A CERTAIN NUMBER OF DAYS





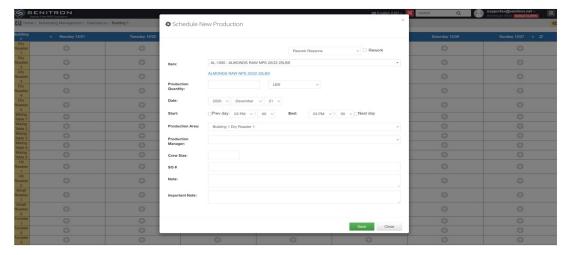


RETURNED PRODUCT FROM CUSTOMER

ERC scheduling and work order system

PROCESSES:

1) SCHEDULER PULLS UP PRODUCTION CALENDAR TO VIEW LINE UTILIZATION AND SCHEDULES NEW PRODUCTION

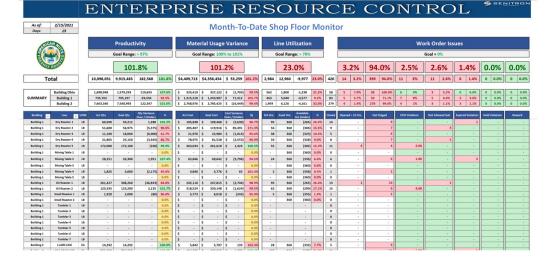


2) SCHEDULED PRODUCTION GENERATES ELECTRONIC WO NUMBER

3) MOUNTED DISPLAYS SHOW WORK ORDER FULFILLMENT PROGRESS IN REAL TIME

Building 1	< Monday 12/07	Tuesday 12/08 Today	Wednesday 12/09	Thursday 12/10	Friday 12/11
Dry Roaster 1	ML-19020 7AM-3:30PM W013060 ML- 19020 MELON SEEDS FANCY DR/S 20LBS DSD AN Inventory. ▲ 3 ail 12 6000 LBS / 5880 LBS [86%] Closed IW: -1%	ML-19020 10:30AM-3:30PM W013477 ML-19020 MELON SEEDS FANCY D/R/S 20LPS Inventor: \$ 2, 417	٥	٥	PK-26010 7AM-3PM WO13320 PK-2601 PUMPKIN SEEDS LADYNAIL D/R/S 20LBS For AN Inventory ▲ 3 ail 13 6000 LBS / 0 LBS © pmin

- SHOWS REAL-TIME ORDER STATUS
- ACTUAL QTY PRODUCED VS GOAL
- SET DIRECT LABOR STANDARD
- USAGE VARIANCE QTY/COST
- SCHEDULE LINE MAINTENANCE/DOWNTIME
- MESSAGES, NOTES
- MONITOR SHOP FLOOR









WAREHOUSE MANAGEMENT SYSTEM: WORK ORDER STAGING

ERC

PROCESSES:

1) MANAGE WORK ORDER STAGING FOR UPCOMING PRODUCTION



2) SHOWS PICKER AVAILABLE ITEMS ON THE MAP SORTED IN FIFO ORDER PICKER SELECTS TAGS AS THEY ARE TRANSFERRED TO COMPOUNDING

/lanage P	roductio	on Staging(s)	- WO# 6	52								Exit Without Savin	Ig Save & Exit		Save
elect Tag(s) to	o Satisfy Pro	oduction Quantity		Ent	er tag # with space in	between						Add & Save			
AN Item#	Categor	'n			Name			Zone	UOM	Required QTY	Selected Tag(s)/QTY	Pending Needed Quantity	Status		FIFO
WIP-1258	_		MIX CORN	& SALSA COF	RN STICKS 1.1oz (MF	2-1028 25557)		14 ILAPAK LINE	EA	156404 EA	0	156404 EA	Incomplete		No
	Tag#	Expiration	Lot#	Туре	Pallet/Case #	Lbs	# of cases	Units P. C.	Last Se	en	2	Cone	Status		
1	191455	03/23/2020	20201201	Pallet	1	5003.6348	1	5003	12/08/20 11	01 AM	Build	Sing 2 39	Live		9
. "	163169	02/02/2021	20201014	Pallet	1			5643	10/26/20 10	27 AM		нн	Live	•	•
. 1	84625	03/18/2021	20201118	Pallet	1	5396.362	1	5396	12/04/20 06	34 PM	Build	ling 2 91	Live		9
. 1	84559	03/18/2021	20201117	Pallet	1	5658.1801	1	5658	12/04/20 06	34 PM	Buic	ling 2 90	Live		•
	84540	03/18/2021	20201117	Pallet		483.9074		5410	12/03/20 10			Building 2 90	Live		0

3) MONITOR STAGING PROGRESS

Production Staging Pending (67)	Production Sta In Progress									RFID Verifica	Disabled
WO#, Item#		- Anywhere -		- Anywhere -		All Days 🗌	Q Clear Filter				1 - 20 of 92
wow, neme		- Anywhere - Filter by Zone	Ŷ	- Anywhere - Filter by Sub Zone	0		Q Clear Filter				< >
Date/Time	wow			ltem		Quantity	Zone	Assigned To	Note	Progress	Action
01/07/2020 05:00 AM - 03:00 PM	62	MP-1028 MASTE	R PACK SOUTHW	ST MEMBERS MARK 4.45oz CF#25	557	43500	Building 2 14 ILAPAK LINE	Refugio de la Rosa		50%	Manage

PROCESSES:

4) SPLIT TAGS IF NEEDED CREATE NEW TAGS WITH SAME INFO AS ORIGINAL TAG BUT NEW QTY





5) PICKER CONFIRMS WO STAGING COMPLETION CHANGING ORDER STATUS TO STAGING COMPLETED

Oue Date	101	Quantity	Assign Location		Scheduled By	Stating	Ansign To	Start Time	Program	Status
61/07/2020 05:00 AM - 03:00 PM	62	43500 LBS	Building 2 14 ILAPAK LINE	Pro	sduction Manager Geovarni A		de la Rosa	09/02/2020 10:34.AM	50%	In progress
		lien		UON	Required Oty	Available Oy	Picked Oly	Program	nro	Actions
CHS-2464 CHEESE BLEND	DEEP V SHRED TA	ICO 500/ 0.8oz 10002484		EA	156404 EA 313 CS	1045550.0 EA	229111	140%	No	Select & Alocate
DR-50080 DRESSING SOUT	HWEST RANCH 2	16/2.75cz LH#15832 32/P		EA .	156404 EA 725 CS	408066.0 EA	6048	3%	Yes	Select & Allocate
WP-1258 MIX CORN & SALS	A CORN STICKS	1. toz (MP-1028 25557)		EA.	156404 EA	650379.77 EA			No	Select & Alocate



6) PRE-WEIGHER REVIEWS <u>WO'S</u> WITH PRE-WEIGH STAGING COMPLETED STATUS TO IDENTIFY STAGED OVERAGES BASED ON FORMULA (BOM)

-	Guertly	Resign Location		Billebild By	Reging	Antipe To	Bast Time	Program	
62	43500 LBS	Building 2 14 ILAPAK LINE	Pro	duction Manager Geovanni A	Refugio	de la Rosa	09/02/2829 10:34 AM	50%	in pr
	- Barn		UCM	Repired By	Available Dip	Palet Dy	Propess	180	Actions
P V SHRED TAG	00 500 0 662 10002464		EA	156404 EA 313 CB	1945555LO EA	229111	140%	No	Select & Aloc
EST RANCH 21	6/2.75cz UH#15832.32/P		EA	156404 EA 725 CS	408066.0 EA	6048	2%	195	Select & Mix
OFN STOKE 1	Noz (MP-1029 25557)		EA	156404 EA	600379.77 EA			80	Select & Alix
	62 IP V SHRED TW EST RANCH 21	62 43500 LB6	62 4001-09 10 1000 10 1000-00 10 1000-00 511 Next-12-256 1000-00 511 Next-12-256 1000-00 511 Next-12-256	KE KEMPER Processor Non Non Non Non Non KE Non Non KE Status Non KE Status Non KE	KE KENE (K) Million (K) Non Million (K) Million (K) State (M) Million (K) Million (K) State (M) Million (K) Million (K)	El COLL Annue La Productor Homogen Research Manage No Marce <td>B CONTRACT Productor Record Products Productor Record Productor Productor Record Productor Record Products <th< td=""><td>B B</td><td>Diff Bodd State Made State</td></th<></td>	B CONTRACT Productor Record Products Productor Record Productor Productor Record Productor Record Products <th< td=""><td>B B</td><td>Diff Bodd State Made State</td></th<>	B B	Diff Bodd State Made State





WAREHOUSE MANAGEMENT SYSTEM: SHIPPING

ERC

PROCESSES:

1) MANAGEMENT DECIDES HOW TO ASSIGN SALES ORDER PICKING

SENITRON									
		101.0		9					
Annya Detra 174 Mar	Dilles II Aprile Disping I	Pearly 10 210 110	Approved Strengtong 42	-					
Management - Autom	Orders					#1-30 of 1			
and the local division of the local division	Contrast 1 New York								
(MON.200	0000-000, 30+ N	1				-			
0404-0200	811.01 1490-00	1004.00×11/07				Taxa			
0404-000		NDGX.80+11%			.4	Sec.			
000-000	mail (1998) 11.5, 504	NR				and a			
00100	and the second second	ID THE O			4	inter l			
(Mile 2001	August 12, 1997 144	1004A.00+7508				Sec.			
						1000			

- 2) MOUNTED DISPLAYS SHOW SALES ORDER FULFILLMENT PROGRESS IN REAL TIME
- 3) PICKERS SEE AVAILABLE INVENTORY IN FIFO ORDER
- 4) PICKERS VIRTUALLY ALLOCATE TAGS TO SALES ORDER





- 5) ONCE PICKED AND STAGED, SUPERVISOR INSPECTS AND APPROVES SHIPPING
- 6) QUICK SHIP MODULE CAN BE USED IF MANAGEMENT REVIEW NOT REQUIRED

Sales Orders - Quick Ship-Out	-	54	1698		Selected RFID Reader 82 Shows1 *	Building	NID Primer CC 3 - Reserving + member pinter
Adden (Ander Meet State) (2019-2019 (2019-2019)	1000 100	Disposing From	5ee n.n. 325019	Tena 10	Carler Taler + Algando 2002		Submit & Print BOL
ten # 8 Description	80 808	00.004	# Tops from	Next Dy	Balan	-	Contra 1
1000 0 215511 KALE 2008 ⁰ 20079 ⁰ 20067 ⁰ 20067 ⁰	EA	N550.0	54	4280	Concession (Concession)	0	
F-101 Abox SEDant Problem 1 Au	EA	10808-0			-	0	
TITLE 4 212 AD AN DESARE	64	3600.0			(COLUMN)	0	
FILLES WARMONP	EA.	11550.0			Contraction of the	•	
	TOTAL	\$ \$7700.0	•	-			



CONTROLS:

- STATS ARE AVAILABLE TO SHOW IF PERSONNEL IS PICKING FIFO, SPEED OF SKU PER MINUTE, AND MORE
- MANAGEMENT RECEIVES ALERT EMAIL IF ANY FIFO OR QA VIOLATIONS OCCUR
- SHOWS ALLOWABLE SUBS
- SALESPERSON RECEIVES EMAIL IF ORDER WAS SHORT SHIPPED



• MONITOR ITEM MARGINS, ACTUAL SALES TO FORECAST BY SALESPERSON, SALES CATEGORY, CUSTOMER AND ON-TIME DELIVERY



Rem 6/Name	Sales Order	Conformer	Sales Person	Category	(+)On Time) Lete	UOM	qy	AH	Cost	Margin 5	Actual Margin N	Margin Target N	Valance 1
Tsur? X	"ser" X	X feet	fise? x	fise? X	fsel x	fael x	Sel X	See 1	Twill X	Tsel X	fael X	fsel x	1647 3
i-3940 Cry Roested		Curation	Koko	Sell Through		D	150	\$ 202.5	\$ 155.0	\$ 77.5	50.0%	35.0%	15.0%
2-3040 Cry Roasted	12452	Super King	Duncas	Sell Through		- 64	150	\$ 732.0	5 606.0	5 132.0	22.0%	25.0%	-3.0%
i-3941 Cry Rossted		Curation	Koko	Sell Through		EA	150	\$ 200.0	5 796.0	\$ (100.0)	-71.4%	35.0%	-106.41
i-3940 Dry Roested	12452	Soper King	Duncan	Master Pack		EA.	150	5 390.0	5 296.0	5 (101.0)		20.0%	-70.0%
i-3040 Cry Reented	12452	Curation	Koko	Sell Through	4	63	158	\$ 396.3	\$ 151.0	\$ (\$5.0)	-35.5%	35.0%	-70.5%
i-3040 Dry Rossled		Super King	Duncan	Sell Through	1	Ð	150	\$ \$25.0	5 606.0	\$ (75.0)		20.0%	-32.5%
6-3040 Cry Rossland	12452	Curation	Koko	Sell Through		EA	150	\$ 296.8	5 796.0	\$ [108.0]	-71.4%	35.0%	-106.43
8-3040 Cry Reented	12452	Super King	Duncan	Manter Pack	1	EA.	150	\$ 100.0	\$ 296.0	\$ (100.0)	-50.0%	20.0%	-70.0%
i-3040 Dry Rossted	12452	Curation	Koko	Sell Through	4.1	D	150	\$ 396.0	\$ 155.0	\$ (\$5.0)	-35.5%	35.0%	-70.5%
2-3040 Cry Roasted	12452	Super King	Duncan	Sell Through	1	13	150	\$ 121.0	5 000.0	\$ (71.0)	-12.5%	20.0%	-32.55
i-3040 Cry Reested	12452	Curation	Keke	Sell Through	4	6A.	150	\$ 290.0	\$ 796.0	\$ (100.0)	-71.4%	35.0%	-106.43
i-1040 Dry Rossled	12452	Super King	Duncas	Master Pack	1	EA.	150	\$ 300.0	\$ 206.0	\$ [306.0]	20.0%	-50.0%	70.0%
8-3040 Cry Reasted		Curation	Keke	Sell Through	- 10	th .	150	\$ 282.5	\$ 151.0	\$ 77.5	50.0%	35.0%	15.0%
6-3040 Dry Rossted	12452	Saper King	Duncas	Sell Through	1	D	150	\$ 732.0	5 600.0	\$ 182.0	22.0%	25.0%	-3.0%
2-3040 Gry Roasted	12452	Curation	Koko	Sell Through	- 4	EA	150	5 206.0	5 796.0	5 (101.0)	-71.4%	35.0%	-106.47
6-3040 Cry Rounted	12452	Super King	Duncan	Manter Pack	1	6A.	150	\$ 390.0	5 206.0	5 (100.0)	-50.0%	20.0%	-70.0%
i-3040 Dry Rossland	12452	Curation	Koko	Sell Through	- 4	0	150	5 396.0	5 155.0	5 (55.0)	-55.5%	35.0%	-70.5%
- 3040 Cry Roasted	12452	Super King	Duncan	Sell Through			150	\$ \$25.0	5 000.0	\$ (75.0)	-12.5%	20.0%	-32.5%
6-3040 Cry Roasted	12452	Curation	Koko	Sell Through	-0	EA	150	\$ 200.0	\$ 796.0	\$ [108.0]	-71.4%	35.0%	-106.47
6-3040 Dry Roasted	12452	Super King	Duncan	Master Pack	1	6A.	150	\$ 390.0	\$ 296.0	5 (100.0)	-50.0%	20.0%	-70.0%
6-3340 Dry Routed	12452	Curation	Koko	Sell Through	- 4	13	150	5 390.0	\$ 155.0	\$ (51.0)	-35.5%	35.0%	-70.53
1-3040 Cry Realted	12452	Super King	Duncan	Sell Through	1	13	150	\$ 525.0	5 600.0	\$ (75.0)	-12.5%	20.0%	-32.5%
i-3040 Dry Roasted		Curation	Keke	Sell Through	4	EA	150	\$ 200.0	5 796.0	5 (501.0)	-71.4%	35.0%	-106.45
8-3040 Cry Reasted	12452	Super King	Duncan	Master Pack	1	EA.	150	\$ 100.0	\$ 200.0	\$ (100.0)	20.0%	-50.0%	70.0%
i-3040 Dry Rossled	12452	Curation	Koko	Sell Through	4	EA.	150	\$ 200.0	5 796.0	5 (501.0)	-71.4%	35.0%	-106.43
i-3040 Cry Roasted	12452	Super King	Duncas	Master Pack	1	EA	150	\$ 100.0	\$ 206.0	\$ (100.0)	-50.0%	20.0%	-70.0%
i-3040 Dry Rossled	12452	Curation	Koko	Sell Through	- 31	0	150	\$ 300.0	\$ 155.0	\$ (55.0)	-35.5%	35.0%	-70.59
E-3048 Cry Roested	12452	Super King	Duncan	Sell Through	1	Lb .	150	\$ \$25.0	5 000.0	\$ (71.0)	-12.5%	20.0%	-32.55
i-3040 Cry Roosted	12452	Curation	Koko	Sell Through	a l	6A.	150	\$ 200.0	5 796.0	5 (100.0)	-71.4%	35.0%	-106.4



SENITRON

WAREHOUSE MANAGEMENT SYSTEM: WORK ORDER CLOSURE

ERC

PROCESSES:

1) MATERIAL HANDLER SELECTS WO BEING PRODUCED TO PRINT AND ATTACH TAGS



2) DURING PRODUCTION, SUPERVISOR COLLECTS TAGS FROM MATERIAL USED IN WO



3) ONCE WO PRODUCTION IS COMPLETED, SUPERVISOR BRINGS COLLECTED TAGS TO REPORTING STATION TO CLOSE WO PRODUCTION

			WO PRO	DUCTION BU	MMARY										
Schedule Date	wor	Production Manager	Item #Name	Bohadul	ed Product	ed Pr	aduction Co	replation	Variance Researce	Status	Material Variance				
2/11/2020	13364	Heman Desimone	SF-34090 SUNFLOWER SEEDS MEDIUM DIRIS 50LBS	4000 LI	10 400 LBS		0.0	100.0		Closed	-3.8		WO Peak	action History	
			wo cons	UMPTON IS	MINARY								ALLOW	ABLE BUED	
ten #Name				LOM	Espected Gly	Actual Gly	Oly Varian (+) Fav / (-) U	inter i	Variance %	Una	pe Variance Research	BOM		Alternal	de Buber
F-34030 SA	NFLOWE	R SEEDS INSH	IELL RAW MEDIUM 22/64 50 LBS	1.0	4000	4150	-150		-3.8		Other				
SUP-41060 8	BAG LINER	BLUE FOR D	ULK CASES (FOOD GRADE) Testes	EA	80	80	0		0.0						
UP-41044 I	BOX - 20 x	14 x 10		EA	80	80	0		0.0						
N-40090 SA	LT SEAPL	REFED FINES	OLBS Restort	LB	40	40	0		0.0						
							NETCTED BY CO	NSUMPTO	IN READER						
ters # / Name									Exp Date		Lot Date	Tag #	uow	Gey	Bulatitute
SF-34032 54	INFLOWE	R SEEDS INSH	ELL RAW JUMBO 26/64 50 LBS						90/12/21		10/12/20	96 1903	LD	2000	57-34030
SF-34032 SA	INFLOWE	R SEEDS INSH	ELL RAW JUMBO 26/64 50 LBB						10/12/21		10/12/20	196041	1.8	2000	SF-34030
							MANUAL C	CONSUMP	non						
ters #Name									Exp Date		Lot Dute	Tag#	LION	Gty	Bubattute
17-34032 54	NFLOWE	R SEEDS INSH	ELL RAW JUMBO 26/64 50 LBS						10/12/21		10/12/20	961795	1.8	150	57-34030
dd Notes	& Mes	sages													
												maternal			



- AUTO SET QA HOLD FOR CUSTOMER OR ITEM
- QUALITY MANAGER RECEIVES DAILY EMAILS WITH ITEMS STILL ON-HOLD AFTER A CERTAIN NUMBER OF DAYS
- QUALITY MANAGER RECEIVES EMAIL SHOWING QUALITY HOLD VIOLATIONS
- ALERTS MANAGEMENT WHEN ITEM SITING IN AREA FOR MORE THAN SET DAYS
- MANAGEMENT RECEIVES ALERTS IF VARIANCE FROM BOM OR ALLOWABLE SUBS
- TRACK ACTUAL LOT QTY AND COST
- HIGH MATERIAL USAGE VARIANCES REQUIRE REASON CODE EXPLANATIONS





ERC QUALITY CONTROL SYSTEM: DISPOSALS

PROCESSES:

- 1) QA STARTS INVENTORY DESTRUCTION REQUEST (IDR) AUTO GENERATING AN INTERNAL DESTRUCTION NUMBER
- 2) QA EMPLOYEE PRINTS AND ATTACHES IDR LICENSE PLATE

N	ew Reques	t Pending Aportival Pending Disposal	History								
503842		Q	instay				•	1		Subm	
Narcer			PEN	DING	DISE	os				all	6 Epc tags
	Teg #	Bern # / Name		IDR-I				ocation	Cost	Created Via / By / #	On- Hold
~	152778	ITEM+CORN & SESA		Claudia	. 09/21	/2020		43 Cooler by Rec / Ship	3,636	Withedo A Receiving Module PO# 503842	
v	152779	IDAMAME CORN & SESN	H	eason: Ex	pired Pi	roduct		13 Cooler by Rec / Ship	3,636	Wittedo A Receiving Module PO# 503842	
	152781	ITEM # CORN & SESA		Tag#	955	31		13 Cooler by Rec / Ship	3,105	Withedo A Receiving Module PO# 503842	
	152780	REF. BO-MY EDAMAME CORN & SESA						43 Cooler by Rec / Ship	3,409	Withedo A Receiving Module PC# 503842	
	152783	NEW COLUMN EDAMANE CORN & DETAMA	HI Hoz TO	3 GS 1	11/29/20	09/25/20		43 Cooler by Rec / Ship	227	Withedo A Receiving Module PO# 503842	
	152782	PERIOD MIX EDAMANE CORN & SECOND	Hill Koz TG	15 CB1	12/09/20	09/25/20		43 Cooler by Rec /Ship	1,136	Wilfredo A Receiving Module PO# 503842	

3) MANAGEMENT ETHER APPROVES OR REJECTS DISPOSAL

Dispo	sal									
Pendir	ng Dispo	sal							PDF Download G	o Back Dispose
IDR	L-ID #	Requested At	Requested By		Reason		Status	Approved At	Approved By	Total Cos
4	36	09/16/2020 01:38 PM	Angle Jiron		Other		Approved	09/16/2020 02:49 PM	Nate Willits	1,887
	Tag #	ltern # / Name	Qity	Cost	Exp Date	Lot Date	Location	Alloc to SO#	Created Via /By /#	Prod Line 0
	61797	PKG-60001 - SUNFLOWER KERNEL O/R/S 300/1 oz	36 CS	270	10/26/20	04/26/20	HH: R1 Building 3 (88-9A)		Lalo P Production WO# 4275	4 ILAPAK LINE
	62084	PKG-60001 - SUNFLOWER KERNEL O/R/S 300/1 oz	36 CS	270	10/27/20	04/27/20	HH: R1 Building 3 (68-7A)		Javier A Production WO# 4283	4 ILAPAK LINE
	62457	PKG-60001 - SUNFLOWER KERNEL O/R/S 300/1 oz	36 CS	270	10/27/20	04/27/20	Outside Building 1 Exit	F	red Contreras Production WO# 4283	4 ILAPAK LINE
	61809	PKG-60001 - SUNFLOWER KERNEL O/R/S 300/1 oz	36 CS	270	10/27/20	04/27/20	Outside Building 3 Exit		Javier A Production WO# 4283	4 ILAPAK LINE
	61952	PKG-60001 - SUNFLOWER KERNEL O/R/S 300/1 oz	36 CS	270	10/27/20	04/27/20	Outside Building 3 Exit		Javier A Production WO# 4283	4 ILAPAK LINE
	62162	PKG-60001 - SUNFLOWER KERNEL O/R/S 300/1 az	36 CS	270	10/27/20	04/27/20	Outside Building 3 Exit		Javier A Production WO# 4283	4 ILAPAK LINE
	62333	PKG-60001 - SUNFLOWER KERNEL O/R/S 300/1 oz	36 CS	270	10/27/20	04/27/20	Outside Building 3 Exit		Javier A Production WO# 4283	4 ILAPAK LINE

CONTROLS:

- IDR LICENSE PLATE ATTACHED TO PALLET CREATES CLEAR VISIBILITY
- AUTOMATICALLY CHANGES TAG STATUS TO QA HOLD AND UNAVAILABLE FOR USAGE
- QUALITY MANAGER RECEIVES EMAILS WITH HOLD QUALITY IDR VIOLATIONS
- DEPENDING ON THE DOLLAR VALUE THRESHOLD, APPROPRIATE MANAGER RECEIVES EMAIL FOR IDR APPROVAL OR REJECTION



MONITOR EXPIRING EXPOSURE AND AGED INVENTORY

In Warehouse	(in 000's)		Expiring to (bn 000%)	_
App Above Detector Detector Base 0 <th>Bit Bit Bit<th>Tag Assizing Garoom (n 5001) Over 2 of Tags 2, 5152 Profit Per Upge 2 5002 In: #4/Fags 15 542.0 Table Tags 37 5207.5</th><th>No. No. No.<th>min min 101 104 102 205 103 105 104 105 105 105 106 105 107 205 103 205 104 105 105 105 106 105 107 205</th></th></th>	Bit <th>Tag Assizing Garoom (n 5001) Over 2 of Tags 2, 5152 Profit Per Upge 2 5002 In: #4/Fags 15 542.0 Table Tags 37 5207.5</th> <th>No. No. No.<th>min min 101 104 102 205 103 105 104 105 105 105 106 105 107 205 103 205 104 105 105 105 106 105 107 205</th></th>	Tag Assizing Garoom (n 5001) Over 2 of Tags 2, 5152 Profit Per Upge 2 5002 In: #4/Fags 15 542.0 Table Tags 37 5207.5	No. <th>min min 101 104 102 205 103 105 104 105 105 105 106 105 107 205 103 205 104 105 105 105 106 105 107 205</th>	min min 101 104 102 205 103 105 104 105 105 105 106 105 107 205 103 205 104 105 105 105 106 105 107 205
	003 5 003 5 203 5 2000 20 2000 20 2000 20 2000 2000 20 2000 20 2000 20 2000 20 2000 20 2000 20 2000 20 2000 20 Pending Disposal In (In 000°)) 2000 20		mm i mk j j mk j <th< td=""><td></td></th<>	
Cologony Beases Annuelt MORES Expired \$ \$32.4 ORED/INUT Out of Space \$ 4.5 MORES Expired \$ \$22.4 ORED/INUT Out of Space \$ 4.5	Calingary Bicason Annual 00005 Expired \$ \$2,4	Constructions and Annual Vision 4 of Team Figure Figure 10	n 4 Sales Sangle: 54.4 Openel 511.0 Cycle Court: 511.0 Production	54.4

Item #/Name	Tag #	Lot Date	Exp Date Date	Category	(+)On Time (·) Late	UOM		
Sort X	Sot X	Sort X	Sort X	Sort X	Son X	Sort X	Son X	Son X
Al-1040 Dry Roasted	12452	9/8/20	9/8/20	Boxes	-3	Lb	150	\$ 155.0
Al-1040 Dry Roasted	12452	9/10/20	9/10/20	Candies	3	Lb	150	\$ 600.0
Al-1040 Dry Roasted	12452	9/8/20	9/8/20	Boxes	-3	EA	150	\$ 700.0
Al-1040 Dry Roasted	12452	9/10/20	9/10/20	Candies	3	EA	150	\$ 200.0
Al-1040 Dry Roasted	12452	9/8/20	9/8/20	Boxes	-3	Lb	150	\$ 155.0
Al-1040 Dry Roasted	12452	9/10/20	9/10/20	Candies	3	Lb	150	\$ 600.0
Al-1040 Dry Roasted	12452	9/8/20	9/8/20	Boxes	-3	EA	150	\$ 700.0
Al-1040 Dry Roasted	12452	9/10/20	9/10/20	Candies	3	EA	150	\$ 200.0
Al-1040 Dry Roasted	12452	9/8/20	9/8/20	Boxes	-3	Lb	150	\$ 155.0
Al-1040 Dry Roasted	12452	9/10/20	9/10/20	Candies	3	Lb	150	\$ 600.0
Al-1040 Dry Roasted	12452	9/8/20	9/8/20	Boxes	-3	EA	150	\$ 700.0
Al-1040 Dry Roasted	12452	9/10/20	9/10/20	Candies	3	EA	150	\$ 200.0

