

# NFC Enables Installers to Configure HVAC\* Settings via Smartphone App

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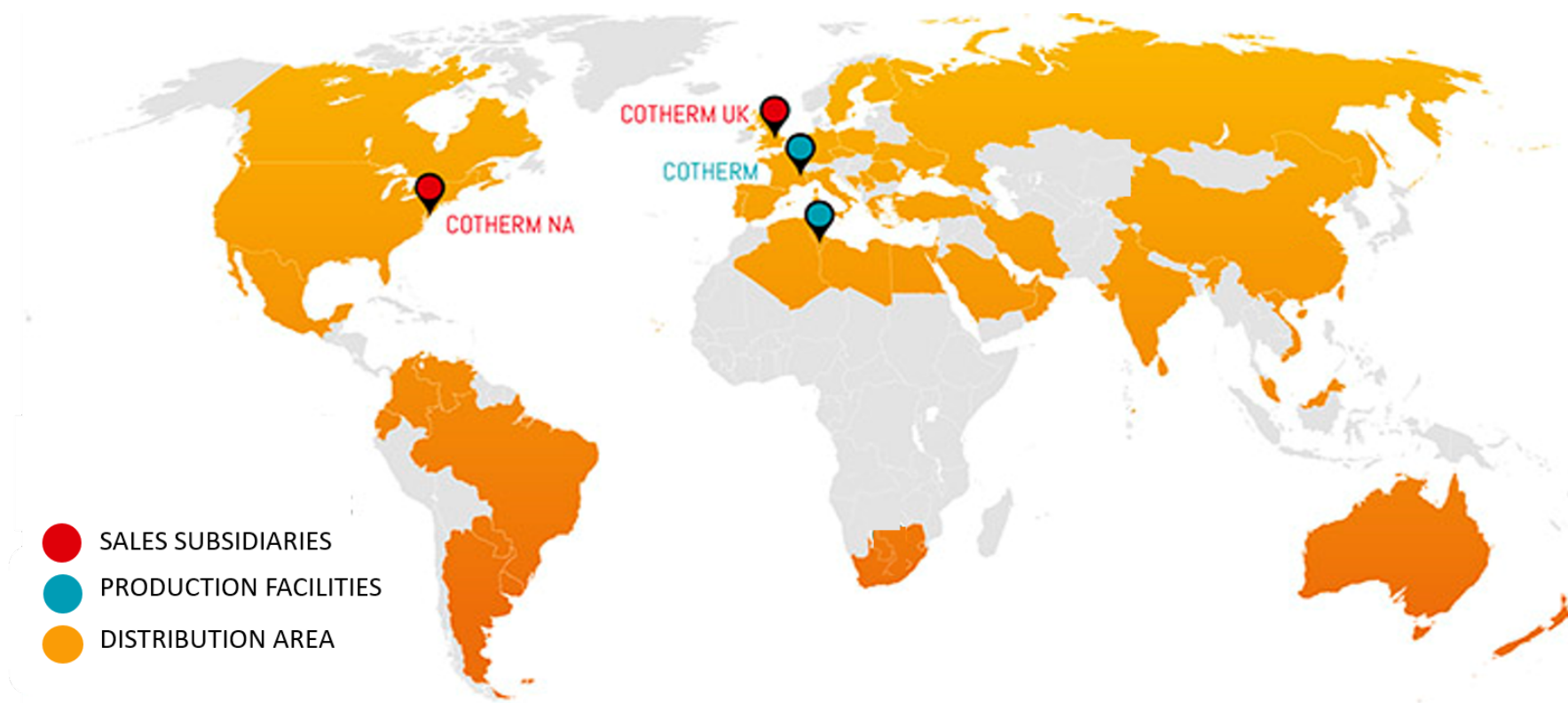
■ ■ Our mission is to design and produce innovative thermal control solutions bringing

- Safety
- Comfort
- Energy savings
- Limited environment impact

to manufacturers and users of appliances for the heating of air and water.



- 36M\$ turnover
- 9 millions products/year
- 80% export: all continents - 60 countries
- 700 employees





**WATER HEATING**



**RENEWABLE ENERGIES**



**HEATING & VENTILATION**



**INDUSTRIAL**



**FOOD SERVICE**



## ■ ■ Full range of thermal controllers



**Rod thermostat**



**Capillary thermostat**



**Heating elements**

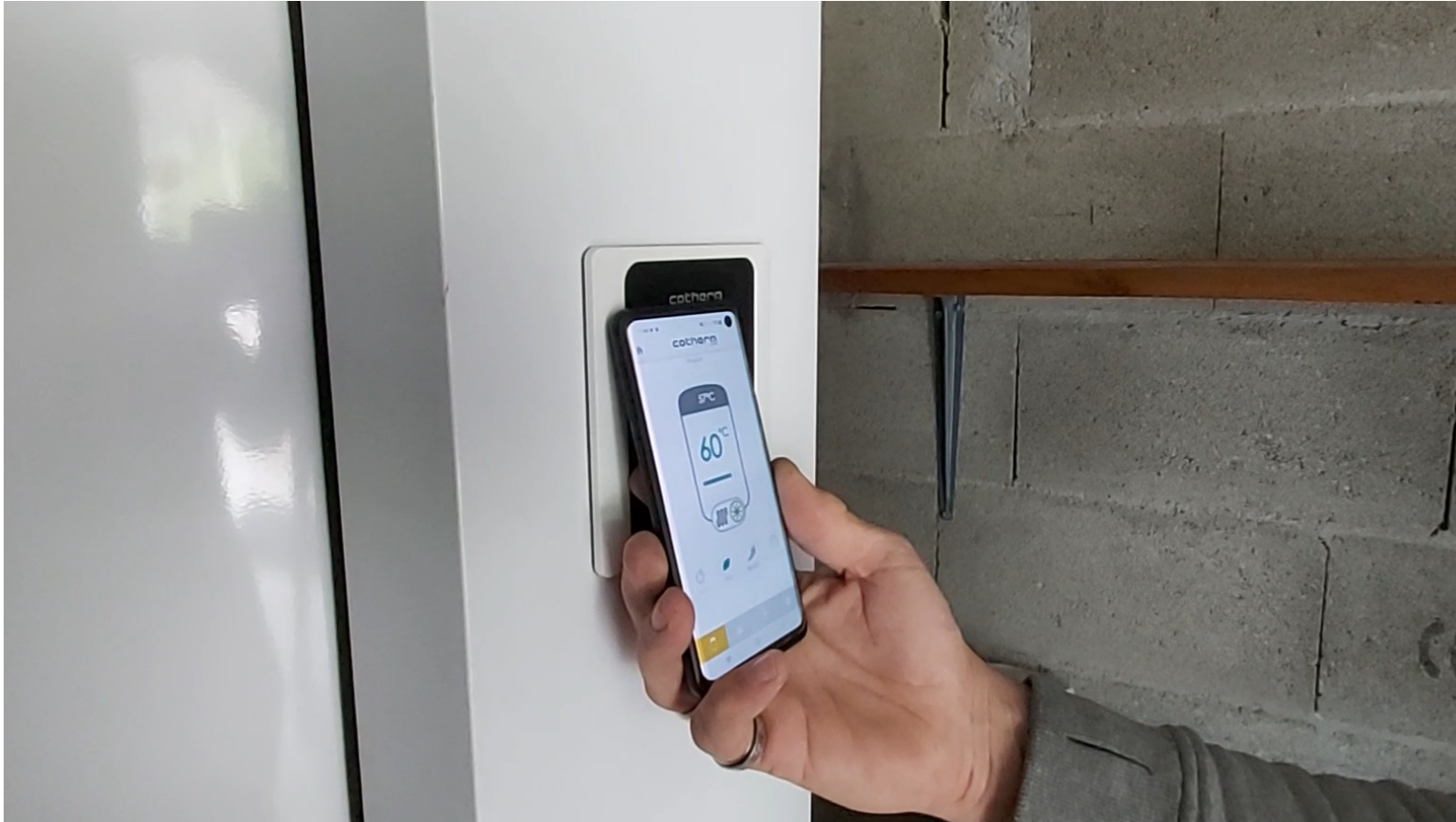


**Electronics controllers**





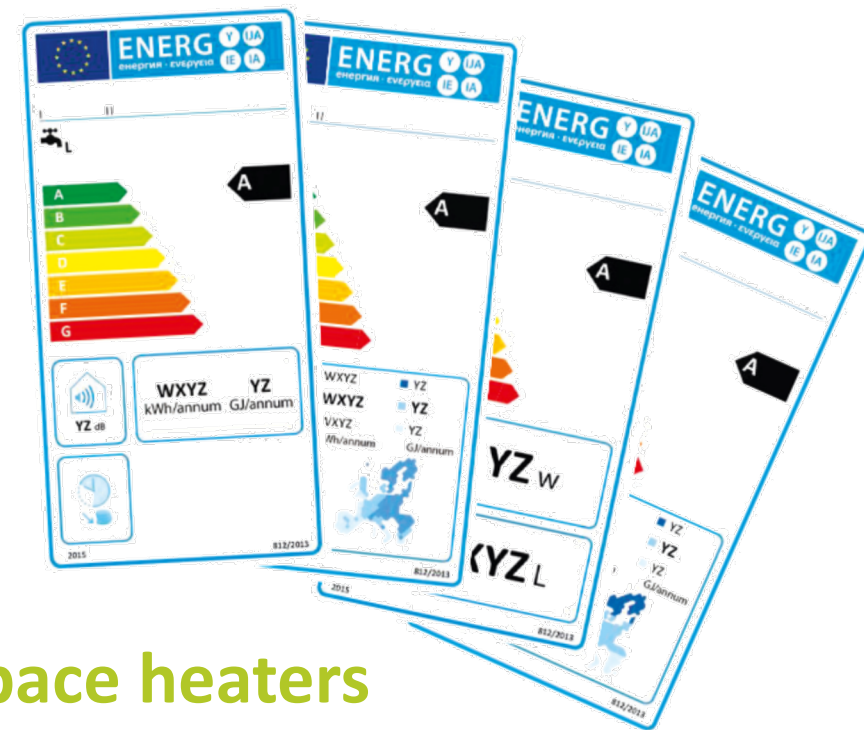
## ■ Video : NFC technology vs HVAC products



## Why Cotherm consider NFC technology as a solution for HVAC controllers ?

## ■ EU regulation

- 2013 : energy label has been introduced for HVAC products
- 2015 : Low efficient products banned from market (water heaters, central heaters)
- 2018: Low efficient product banned from market (Electric heaters)



## ■ Electronic controllers mandatory for electric space heaters

- Simple controls disappear from the market
- More Advanced functions requested ( open window detections, free 24h/7d program, ASC ... )



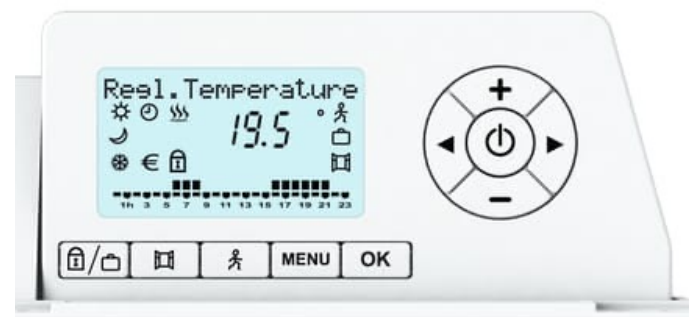
# Today proposed solutions

Ex : Electric space heaters

## ■ Electronic controllers with display

- LCD display
- 4 or 5 keys for navigation
- Core products : 95% of the market

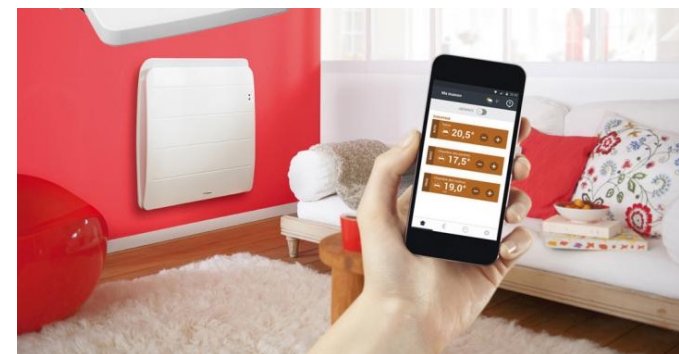
➔ Complex to use



## ■ Electronic controllers with connectivity capability

- LCD display
- High end : Bluetooth or Wifi capability

➔ Addres high-end consumer

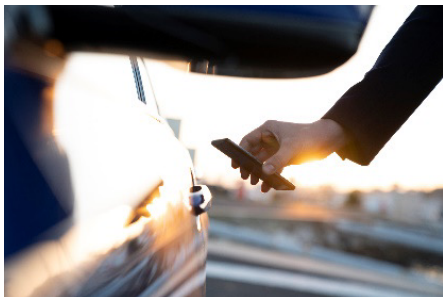


# Why considering NFC now ?

## ■ Wide range of applications – making the technology popular



Contactless payments



Contactless access  
(ex : BMW)



Parameter reading



Transportation

## ■ Widely available on smartphone

- On Android for more since 2013
- On IOS since 2015 ( limited to payment)
- On IOS full profile since September 2019
- Affordable

# NFC benefits en HVAC ?



Color user interface  
Intuitive and simple



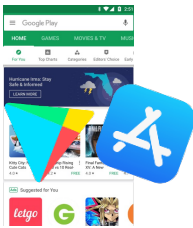
Healthy  
No wave



Reliable, standard, popular



Eco friendly  
No use, no power consumption



Direct redirection to APP store



Date time update  
From smartphone



No pairing



No cloud



Simple multi  
configuration for more  
than one equipment



Data confidentiality

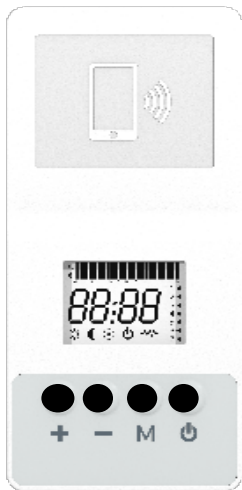


Traceability  
Factory setting  
Installer parameter



Affordable  
competitive

## ■ ■ First integration for lectric heaters



or



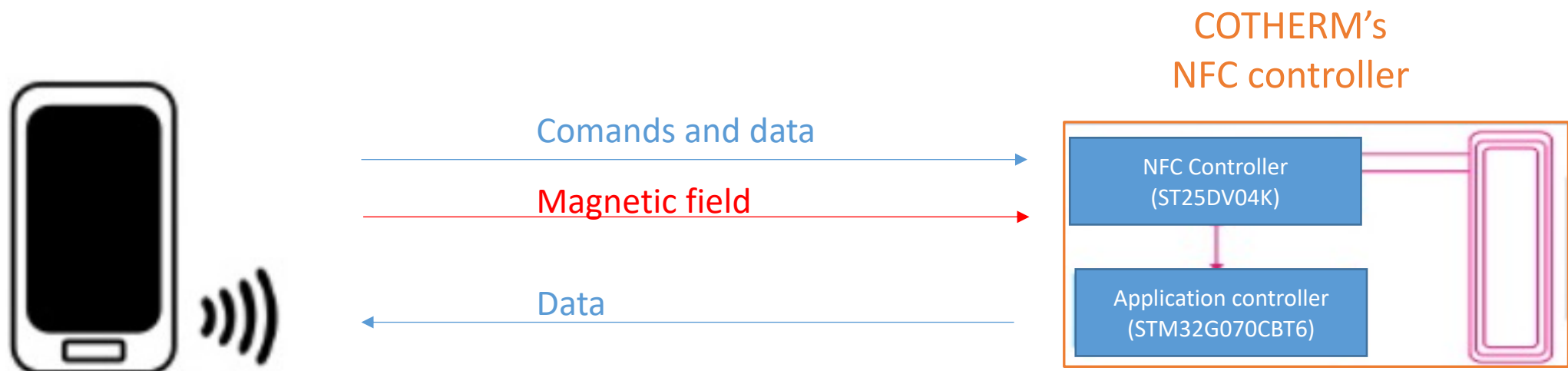
Display board



Background  
power board



# NFC Mode used



- 13,56MHz Interface
- ISO 14443 A/B, ISO 15693 and NFC Forum compliance
- Reader mode: reader/writer drives the communication with controller



# Read/Write operating mode

1

READ



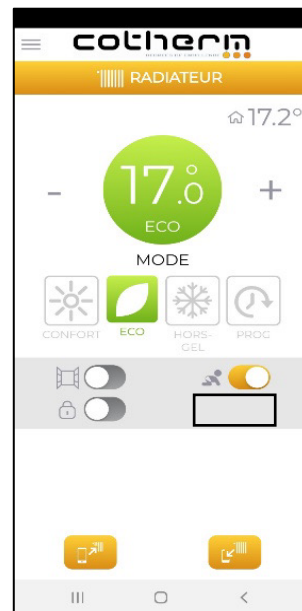
READ key touch and follow instructions

or

Approach the smartphone to the device (automatic reading)

2

CHOOSE



3

WRITE

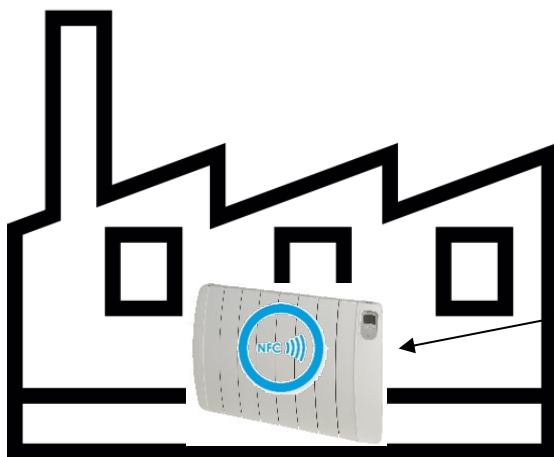


WRITE key touch and follow instructions

■ **Industrial side :** ■ Energy harvesting → read/Write without power and contact

## Factory

- Late customization
- Features selection
- Parameters

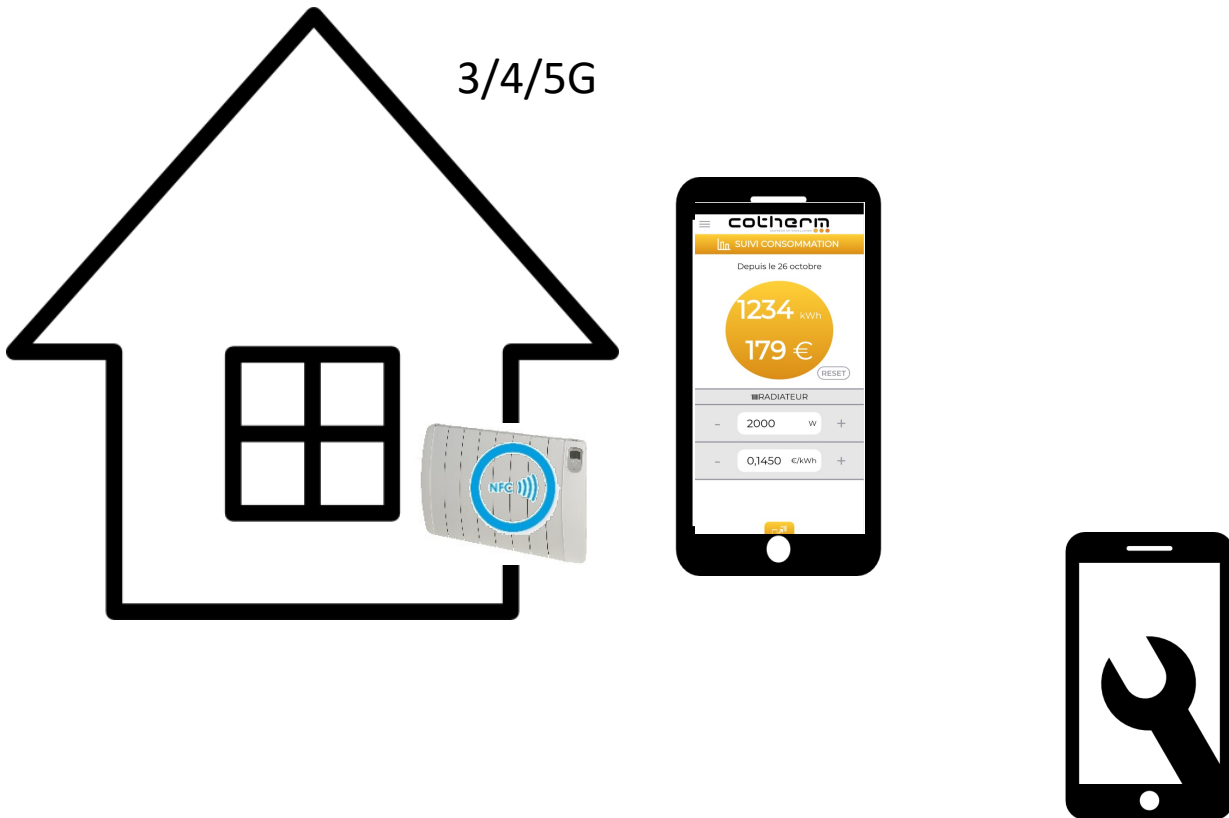


- Serial number
- model
- Parametrer (power)
- @ internet
- ...

## OEM added value

- Bring innovation to the market
- APP based solution without cloud
- Improved after sale service
- Push usage recommendation to end user
- Direct FAQ service
- Facilitate installer configuration
- Product traceability
- Personalization by distribution channel with limited inventory

## ■ ■ At household



## End user

- E- diagnostic and Link to FAQ
- Correct E-user Manuel
- Makes real energy saving
- Gets advices and information from manufacturer
- Data protection
- Control over third party maintenance

## Installateur

- Dedicated APP
- Installation scenario (time saving)
- e-diagnostic
- No access to end-user Wifi network
- Confidentiality guaranty to end-user
- Historical data possible
- Cloud service possible

# ■ ■ Questions ?

**Enhance Energy  
Efficiency**



**Guarantee  
Reliability**



**Accelerate Energy  
Transition**

**MERCI  
THANK YOU**

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- Communication is based on magnetic field
- The smartphone generates an alternating magnetic field (carrier frequency) that powers the tag
- The smartphone modulates the carrier frequency to provide information to the tag
- The tag modulates reader's field to provide answer to the reader

